

PRESS RELEASE

Exprivia is awarded a sinking fund contribution of Euro 3 million by the Apulia Regional Board for the “Service Delivery Improvement” (SDI) project presented by Exprivia as part of the Piano Operativo Puglia 2007-2013.

The project envisages the definition and testing of a Software Factory, new methods and tools for the delivery of IT services and the creation of infrastructure for a total of 3,000 m².

6 December 2011. Exprivia SpA - an IT solutions and consulting firm listed in the STAR segment of the Italian stock exchange – signed a contract to implement the “**SDI - Service Delivery Improvement**” project as part of the Regional Programme Contracts co-funded by the Apulian Regional Board with the aim of enhancing and innovating the methods of provision of its IT services.

The project envisages the creation of a **Software Factory** to improve the quality of the services provided to Exprivia customers through the “industrialisation” of the underlying processes and the adoption of new delivery paradigms such as Software as a Service (SaaS) and Cloud Computing.

The project, to be implemented by 2013, provides for the collection and formalisation of the internal knowledge and experiences that are useful to define “industrialised” processes and services.

The master plan also includes the creation of offices for a total of 3,000 m², investments in hw/sw infrastructure and the requalification of part of the current buildings hosting offices.

The expected overall investment is equal to Euro 10.4 million, for which the company will receive a sinking fund contribution for a total of Euro 3 million. According to the Programme, there is the possibility of an initial advance of 50% of the contribution by the Regional Board, subject to signing the contract and making the subsequent payments based on the periodical Work Progress Certificates.

Thanks to this investment, Exprivia will strengthen its competitive position in IT services with an increasingly innovative, personalised and performing range, relying on a “pool” of qualified and certified resources for a more and more “industrialised” delivery. This will allow us to strengthen the service provision approach in “nearshoring”, which has made the group stand out for several years, valorising the Italian market, making it grow and more competitive compared to the “off-shore” alternatives towards the Asian markets.

*“The perfectioning of this contract with the Apulia Regional Board – commented **Domenico Favuzzi**, chairman and managing director of Exprivia – will let us enhance our service model by making it interesting for both national companies and foreign multinational industries. In parallel, this award strengthens the productive fabric of the Apulian territory, with another four local SMEs being given the opportunity to benefit from local economic development funding through the consequent increase in employment linked to this investment.”*

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EXPRIVIA

Exprivia S.p.A specialises in designing and developing innovative software technologies and in providing IT services for sectors as varied as banking, finance, industry, energy, telecommunications, utilities, healthcare and public administration.

The company is currently listed in the MTA Star segment of the Italian Stock Exchange (XPR).

The company has a total of around 1600 employees and associates, and offices in Molfetta (BA), Bari, Milan, Rome, Piacenza, Padua, Trento, Vicenza, Genoa, Madrid, Barcelona, Las Palmas, Mexico City, Guatemala City and Lima.

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