

## COMUNICATO STAMPA

***Exprivia has acquired control of Datilog and increased its presence in the market of Warehouse Management Systems for the automation of warehouses and distribution centres. The acquisition will allow Exprivia to be collocated among the leading Italian suppliers of SAP WM and Extended WM application products.***

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**17 November 2009.** Today Exprivia, listed in the STAR segment of the Italian Stock Exchange [XPR.MI], has signed a preliminary contract for the acquisition of 52% of Datilog S.r.l., specialised in Warehouse Management Systems (WMS) solutions for the automation of complex warehouses and distribution centres typical of the large company.

The acquisition of Datilog falls within the strategic expansion plan of the specialist offer of the Exprivia group in the Industry and Distribution sector with high added value application solutions and design ability based on the SAP platform. The highly qualified and specialised experience in this market niche and the leadership that Datilog has reached during the 16 years of operation will enable Exprivia to be collocated as a leading Italian supplier of SAP WM and Extended WM application products.

In 2008, Datilog recorded revenues for about Euro 817,000 and pre-tax profit of Euro 23,000. The closing forecasts for 2009 indicate revenues of Euro 781,000, of which the recurrent revenue from maintenance contracts is about Euro 300,000, there's a pre-tax profit of Euro 25,000 and a positive net financial position. Exprivia will invest an overall sum on closing of Euro 138,000 for the acquisition of 52% of Datilog, which can be followed by the acquisition of a further 6% per year for the three years 2010-2012, until ownership of 70% of the Datilog share capital is reached at the end of 2012.

It should be noted that the fulfilment of the preliminary contract is conditional on the positive outcome of the accounting, fiscal and legal due diligence and the authorisation of the operation by the syndicate of banks which has financed Exprivia's previous acquisition operations. Finalisation of the operation is expected by the end of the first quarter 2010.

"The Datilog offer will be integrated into the Industry and Media Business Line to enable the technological and application synergies in the SAP sphere to be fully exploited," *observed Domenico Favuzzi, president and managing director of Exprivia S.p.A.* "The range of references will be extended to accept the challenges of the ICT market with ever increasing effectiveness with a view to growth and development both nationally and internationally."

Roberto Canova, current managing director of Datilog said, "Inclusion in the Exprivia group will allow Datilog to take full advantage of the synergies with the other companies of the group, in particular in an industrial ambit where we are acknowledged to have excellent professionalism and where the challenges of the high level Warehouse Management Systems market can be seized. In the coming years, this will increasingly feature a strong growth trend in SAP logistics solutions. In Exprivia, we've found the ideal partner to enhance the commercial relationships, human capital and application expertise which we are currently able to offer with the aim of using it on design and development work in the SAP sphere where the group can claim significant present certified by the qualification of 'Alliance Service Partner and Gold VAR SAP'."

The acquisition will be presented to the public at the fair 'Executive Summit on Logistics and the Supply Chain' to be held in Verona on 18 and 19 November 2009

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### EXPRIVIA

Exprivia S.p.A is a company specialised in the design and development of innovative software technologies and the provision of IT services for the banking, industrial, telecommunications, health and Public Administration markets.

Today, the company is listed in the MTA Star segment of the Italian Stock Exchange (XPR). The company has a total of about 1200 employees and collaborators, and has operational offices in Molfetta (BA), Bari, Milan, Rome, Piacenza, Trento, Vicenza, Bologna and Madrid.

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