

## EXPRIVIA BOARD OF DIRECTORS APPROVES 2020 AND 2019 ANNUAL FINANCIAL REPORTS

### IN 2020 ALL MARGINS RISE AT DOUBLE-DIGIT GROWTH RATES, NET INCOME DOUBLES, NET FINANCIAL POSITION IMPROVES

### LOSS OF CONTROL OF ITALTEL ATTESTED

#### 2020<sup>1</sup> :

- Revenues: 167.8 million euro compared to 168.5 million euro in 2019 (\*)
- EBITDA: 21.4 million euro (12.7% of revenues) compared to 16.8 million euro in 2019 (\*)
- EBIT: 15.0 million euro (8.9% of revenues) compared to 10.4 million euro in 2019 (\*)
- Net result: 8.6 million euro compared to 4.0 million euro in 2019 (\*)
- Net Financial Position: improving to -40.3 million euro compared to -43.9 million euro in 2019

#### 2019:

- Revenues: 526.4 million euro compared to 623.4 million euro in 2018
- EBITDA: 14.5 million euro (2.7% of revenues) compared to 41.8 million euro in 2018
- EBIT: -170.5 million euro (-32.4% of revenues) compared to 21.0 million euro in 2018
- Net result: -239.1 million euro compared to -0.8 million euro in 2018
- Net Financial Position: -225.7 million euro compared to -214.6 million euro in 2018

(\*) Adjusted figures referring to the Exprivia Group net of Italtel and which for EBIT and net result discount the full write-down of the investment in Italtel, equal to 25 million euro.

---

<sup>1</sup> As required by IFRS 10 "Consolidated Financial Statements", the assets and liabilities relating to the Italtel Group have been eliminated from the Group's Balance Sheet at the date of loss of control, recording the equity investment maintained in the former subsidiary at its fair value at the date of loss of control. As this is a "major line of business", management has represented the results of Italtel SpA and its subsidiaries (Italtel Group) as *discontinued operations in accordance with IFRS 5*, showing the related economic results, including the capital gain recognized at the date of loss of control, in a specific item indicated before net result for the year. Therefore, the comments that follow refer only to the results of *Continuing Operations*.



**April 30, 2021.** The Board of Directors of Exprivia - a company listed on the MTA market of Borsa Italiana [XPR.MI] - today approved the Annual Financial Report as at 31 December 2019 and the Annual Financial Report as at 31 December 2020, prepared in accordance with International Accounting Standards (IAS / IFRS).

## The Annual Financial Report as at 31 December 2020

Today, Exprivia's Board of Directors certified the 31<sup>st</sup> December 2020 as the date from which the loss of control of Italtel S.p.A. takes effect, pursuant to IFRS 10, as specified below in detail.

Based on the Reporting Package approved by Italtel's Board of Directors, the Annual Financial Report at 31 December 2020 consolidates only Italtel's income statement items in accordance with IFRS 5, representing them as "*discontinued operations*."

Despite the effects of the pandemic, during 2020 Exprivia records revenues in line with 2019 which, reflecting the performance of the markets in which it operates, stand at 167.8 million euro compared to 168.5 (\*) million euro in 2019. All the margins are positive: EBITDA is significantly improving reaching 21.4 million euro in 2020 up 27.0% compared to 16.8 (\*) million euro in 2019, EBIT stands at 15.0 million euro up 44.3% compared to 10.4 (\*) million euro in 2019, EBT at 11.5 million euro up 74.0% compared to 6.6 (\*) million euro in 2019 (\*), to arrive at a net result of 8.6 million euro more than doubled compared to 4.0 (\*) million euro in 2019. Net Financial Position is equal to -40.3 million euro, an improvement of 8.2% compared to -43.9 million euro as at 31/12/2019.

Very good performance in the Health and Aerospace market sectors, which grew at double-digit rates, the former driven by investments in technologies and solutions due to the pandemic emergency and the latter due to the growing importance of the "Space Economy" in public and private investments. The Banking and Insurance and Energy and Utilities markets held up, while the Industry and Media markets were affected by closures and project slowdowns due to Covid.

Approved the proposal to allocate the profit for the year to the equity reserves.

(\*) Adjusted figures referring to the Exprivia Group net of Italtel and which for EBIT and net result discount the full write-down of the investment in Italtel, equal to 25 million euro.

## Results of the Parent Company as at 31 December 2020

Revenues are equal to 151.2 million euro compared to 2019 revenues of 148.3 million euro.

EBITDA amounted to 21.8 million euro, an increase of 29.2% (16.9 million euro in 2019).



EBIT amounted to 15.6 million euro, an increase 190.3% (-17.2 million euro in 2019).

Profit before taxes is equal to 13.0 million euro compared to -20.6 million euro in 2019.

Shareholders' equity at 31 December 2020 is equal to 66.1 million euro compared to 56.3 million euro at 31 December 2019.

The Net Financial Position as at 31 December 2020 was -40.0 million euro compared to -45.7 million euro as at 31 December 2019.

### **The Annual Financial Report as at 31 December 2019.**

Exprivia Group closed 2019 with revenues of 526.4 million euro compared to 623.4 million euro in 2018, EBITDA of 14.5 million euro compared to 41.8 million euro in 2018, EBIT of -170.5 million euro compared to 21.0 million euro in 2018, net result of -239.1 million euro compared to -0.8 million euro in 2018 and Net Financial Position of -225.7 million euro compared to -214.6 million euro in 2018. The results are affected by the significant write-downs, mainly of intangible items, made to Italtel S.p.A.'s Reporting Package, resulting from the crisis situation of the same. Italtel's consolidated figures in the Annual Report for the year ended at 31 December 2019 are based on the Reporting Package approved by Italtel's Board of Directors.

Exprivia Group, net of Italtel, closed 2019 with revenues increased by 4.4% compared to the previous year, reaching 168.5 million euro compared to 161.4 million euro in 2018. EBITDA, also as a consequence of IFRS 16, grew by 6.0% to reach 16.8 million euro (10% of revenues) compared to 15.9 million euro in 2018. EBIT stood at -14.6 million euro (-224.2% compared to 11.8 million euro in 2018 and equal to -8.7% of 2019 revenues, due to the write-down of the investment in Italtel) and net result stood at -21.0 million euro (equal to -12% of revenues) compared to -3.1 million euro in 2018. Despite the introduction of the new accounting standard IFRS 16, the net financial position improved by 4.1% to -43.9 million euro compared to -45.8 million euro as at 31 December 2018. EBIT and net result were affected by the full impairment of the investment in Italtel S.p.A..

### **Results of the Parent Company as at 31 December 2019. <sup>2</sup>**

Revenues stood at 148.8 million euro compared to 2018 revenues of 142.6 million euro.

---

<sup>2</sup> EBIT and Net Income were affected by the write-down of 25 million euro regarding the investment in Italtel S.p.A..

PRESS RELEASE

EBITDA amounted to 16.9 million euro, an increase of 5.0% (16.1 million euro in 2018).

EBIT amounted to -17.2 million euro, a decrease of 270.1% (10.1 million euro in 2018).

Profit before taxes stood at -20.6 million euro compared to 7.0 million euro in 2018.

Shareholders' equity as at 31 December 2019 is equal to 56.3 million euro compared to 80.4 million euro as at 31 December 2018.

The Net Financial Position as at 31 December 2019 is equal to -45.7 million euro compared to -45.4 million euro as at 31 December 2018.

The Parent Company's 2019 results were affected by the full impairment of the investment in Italtel S.p.A..

### **The reasons for the deferral of approval of the 2019 Annual Financial Report and the 2020 periodic financial reports**

It should be noted that already on the 13<sup>th</sup> March 2020 and, subsequently, on the 18<sup>th</sup> May 2020, the Issuer had communicated the postponement of the approval of the 2019 Annual Financial Report, due to the crisis situation that affected the investee company Italtel S.p.A., culminating with the opening of the procedure for arrangement with creditors by the Court of Milan, which admitted the arrangement proposal presented considering it suitable to ensure the restructuring of debts and the best satisfaction of creditors.

The delay in approving the draft financial statements at 31.12.2019 was essentially caused by the uncertainty that characterized the outcome of Italtel's recovery process last year and by the existence or otherwise of the assumption of the latter's business continuity.

In light of the development of the aforementioned arrangement procedure, Exprivia's Board of Directors has been therefore able to proceed with the preparation and approval of its draft financial statements for 2019, as it considered the assumption of Italtel's business continuity to be valid, even in light of significant and relevant uncertainties. In particular, the preparation and approval of Exprivia's financial statements as at 31 December 2019 and 31 December 2020, is qualified by the expectations of the successful outcome of the Italtel arrangement process. The current status of the procedure and the primary level of the stakeholders on which the application is based, as well as the agreements reached to date, suggest that a positive outcome is likely.

Furthermore, following an in-depth analysis on the risks of potential significant liabilities for the Issuer in the event of a negative outcome of the composition procedure, the Board of Directors considered these risks to be negligible. In fact, the Issuer has never had management and coordination activities over Italtel and has no significant commercial relations with the investee company. Moreover, as announced the 18<sup>th</sup> May 2020, the Issuer fully wrote down the value of the equity investment in Italtel S.p.A..



## PRESS RELEASE

It should be noted that, in order to be able to inform the market about the performance of the main components of the Exprivia Group, its Board of Directors authorized during 2020 the release to the market of management data as at 31 December 2019, 30 March 2020, 30 June 2020 and 30 September 2020.

The financial statement data as at 31 December 2019, and the management information as at 31 December 2019, as reported on the 18<sup>th</sup> May 2020, differ, albeit not significantly, due to the deferred terms of the Board's approval of the 2019 Annual Financial Report.

### **Exprivia's loss of Italtel control**

Exprivia's Board of Directors, also on the basis of the opinions given by its legal and accounting advisors, has attested the loss of control of Italtel S.p.A., pursuant to international accounting standard IFRS 10, as a result of the resolution of Italtel's Board of Directors of the 31<sup>st</sup> December 2020, which chose, as the best offer to support a proposal for arrangement, a third party proposal, making Exprivia no longer exposed to the variable returns from Italtel.

In the draft of Financial Statements as at 31.12.2020, the Issuer has thus consolidated only Italtel's income statement items through the IFRS 5 accounting standard.

### **Further decisions of the Board of Directors**

Today's Board of Directors reviewed and approved the Relazione degli Amministratori sul Governo Societario e sugli Assetti Proprietari, the Relazione sulla Remunerazione, in accordance with the Codice di Corporate Governance delle Società Quotate promoted by Borsa Italiana, and the Dichiarazione Consolidata di Carattere Non Finanziario, pursuant to Legislative Decree 254/16.

In light of the foregoing regarding the reasons for the deferral and today's approval of the Annual Financial Report for the year ended the 31<sup>st</sup> December 2019, the Board of Directors also reviewed and approved the Relazione degli Amministratori sul Governo Societario e sugli Assetti Proprietari, the Relazione sulla Remunerazione and the Dichiarazione Consolidata di Carattere Non Finanziario for the financial year 2019.

The Board of Directors also resolved to adhere to the new Codice di Corporate Governance delle Società Quotate, approved and published by the Comitato per la Corporate Governance di Borsa Italiana, in line with the best practices of listed issuers. Exprivia will apply the new Code starting from the current financial year, informing the market in the Relazione degli Amministratori sul Governo Societario e sugli Assetti Proprietari to be published in 2022.

The Board of Directors has given a mandate to the Chairman of the Board of Directors and CEO to convene the Ordinary Shareholders Meeting, which will also be called to renew the company officers.



PRESS RELEASE

Pursuant to Article 154- bis of Testo Unico della Finanza, the executive manager responsible for preparing the corporate accounts, Mr. Valerio Stea, states that the financial report in this press release contains and matches the documentary records, books and accounting records.

## Exprivia

Exprivia is the head of an international group specialized in Information and Communication Technology able to address the drivers of change in the business of its customers thanks to digital technologies.

With a consolidated know-how and a long experience given by the constant presence on the market, the group has a team of experts specialized in different technological and domain fields, from Capital Market, Credit & Risk Management to IT Governance, from BPO to CyberSecurity, from Big Data to the Cloud, from IoT to Mobile, from networking to business collaboration up to the SAP world. The group supports its customers in the Banking & Finance, Telco & Media, Energy & Utilities, Aerospace & Defense, Manufacturing & Distribution, Healthcare and Public Sector sectors. The offer includes solutions consisting of own and third-party products, engineering and consulting services.

Today the group has about 2,400 professionals distributed in 7 countries worldwide.

Exprivia S.p.A. is listed on the Italian Stock Exchange on the MTA (XPR) market.

The company is subject to the management and coordination of Abaco Innovazione S.p.A.

[www.exprivia.it](http://www.exprivia.it)

## Contact

<p><b>Exprivia SpA</b></p> <p><b>Investor Relations</b> Gianni Sebastian <a href="mailto:gianni.sebastiano@exprivia.it">gianni.sebastiano@exprivia.it</a> T. + 39 0803382070 - F. +39 0803382077</p>	<p><b>Press Office</b></p> <p><b>Mediterranean Sec</b> T. +39 080/5289670 Teresa Marble <a href="mailto:marmo@secrp.com">marmo@secrp.com</a> - Cell. +39 335/6718211 Gianluigi Conese <a href="mailto:conese@secrp.com">conese@secrp.com</a> - Cell. +39 335/7846403</p> <p><b>Sec and Partners</b> T. +39 06/3222712 Martina Trecca <a href="mailto:trecca@secrp.com">trecca@secrp.com</a> - Cell. +39 333/9611304 Andrea Lijoi <a href="mailto:lijoi@secrp.com">lijoi@secrp.com</a> - Cell. +39 329/2605000</p>
--	---



## CONSOLIDATED BALANCE SHEET AND FINANCIAL POSITION AS AT 31 DECEMBER 2020

Amount in thousand Euro

	31.12.2020	31.12.2019
Property, plant and machinery	19,029	47,304
Goodwill and other assets with an indefinite useful life	69,071	69,071
Other Intangible Assets	10,220	10,425
Shareholdings	554	764
Other non-current financial assets	1,250	2,213
Other non-current assets	468	1,431
Deferred tax assets	2,219	4,421
<b>NON-CURRENT ASSETS</b>	<b>102,811</b>	<b>135,629</b>
Trade receivables	50,319	147,710
Stock	1,064	23,777
Work in progress to order	23,437	47,463
Other Current Assets	10,207	32,504
Other Financial Assets	728	5,477
Cash and cash equivalents available	27,867	25,996
Other Financial Assets available for sale	205	178
<b>CURRENT ASSETS</b>	<b>113,827</b>	<b>283,105</b>
<b>DISCONTINUED NON CURRENT ASSETS</b>		<b>12</b>
<b>TOTAL ASSETS</b>	<b>216,638</b>	<b>418,746</b>



PRESS RELEASE

Amount in thousand Euro		
	31.12.2020	31.12.2019
Share capital	24,616	24,866
Share Premium Reserve	18,082	18,082
Revaluation reserve	2,907	2,907
Legal reserve	4,171	4,171
Other reserves	39,303	37,054
Profits (Losses) for the previous period	(190,944)	6,998
Profit (Loss) for the period	165,531	(239,150)
<b>SHAREHOLDERS' EQUITY</b>	<b>63,666</b>	<b>(145,072)</b>
Minority interest	29	(41,119)
<b>GROUP SHAREHOLDERS' EQUITY</b>	<b>63,637</b>	<b>(103,953)</b>
Non-current bond	13,673	18,164
Non-current bank debt	26,103	2,485
Other financial liabilities	4,085	17,043
Other no current liabilities	934	2,101
Provision for risks and charges	410	3,731
Employee provisions	8,729	25,939
Deferred tax liabilities	1,467	2,138
<b>NON CURRENT LIABILITIES</b>	<b>55,401</b>	<b>71,601</b>
Current bond	4,536	4,522
Current bank debt	21,274	207,766
Trade payables	25,497	190,367
Advances payment on work in progress contracts	6,432	12,608
Other financial liabilities	3,989	12,591
Other current liabilities	35,841	63,977
Liabilities including aggregates		
<b>CURRENT LIABILITIES</b>	<b>97,569</b>	<b>491,831</b>
<b>DISCONTINUED NON CURRENT LIABILITIES</b>		<b>386</b>
<b>TOTAL LIABILITIES</b>	<b>216,638</b>	<b>418,746</b>





## CONSOLIDATED PROFIT AND LOSS AS AT 31 DECEMBER 2020

Amount in thousand Euro

	2020	2019 (*)
Revenues	161,607	162,140
Other income	6,204	6,404
<b>PRODUCTION REVENUES</b>	<b>167,811</b>	<b>168,544</b>
Costs of raw, subsid. & consumable mat. and goods	3,850	7,431
Salaries	105,144	105,478
Costs for services	35,981	35,326
Costs for leased assets	673	562
Sundry operating expenses	719	1,025
Change in inventories of raw materials and finished products	(446)	(85)
Provisions	503	1,967
<b>TOTAL PRODUCTION COSTS</b>	<b>146,424</b>	<b>151,704</b>
<b>DIFFERENCE BETWEEN PRODUCTION COSTS AND REVENUES</b>	<b>21,387</b>	<b>16,840</b>
Amortisation, depreciation and write-downs	6,378	6,438
<b>OPERATIVE RESULT</b>	<b>15,009</b>	<b>10,402</b>
Financial income and (charges) and other investments	(3,472)	(3,770)
<b>PROFIT (LOSS) BEFORE TAXES</b>	<b>11,537</b>	<b>6,632</b>
Income tax	2,905	2,629
<b>PROFIT OR LOSS FOR THE YEAR DERIVING FROM ACTIVITIES IN OPERATION</b>	<b>8,632</b>	<b>4,003</b>
<b>PROFIT (LOSS) FOR THE YEAR DERIVING FROM DISCONTINUED ASSETS</b>	156,899	(243,153)
<b>PROFIT OR LOSS FOR THE YEAR</b>	<b>165,531</b>	<b>(239,150)</b>
Attributable to:		
Shareholders of holding company	165,592	(172,782)
Minority interest	(61)	(66,368)
<b>Earnings per share losses</b>		
Basic earnings per share	3.4904	(3.5848)
Basic earnings diluted	3.4904	(3.5848)
<b>Earnings (loss) per share - Continuing Operations</b>		
Basic earnings per share	0.1819	0.0831
Basic earnings diluted	0.1819	0.0831

(\*) 2019 amounts have been restated in accordance with IFRS 5.



## CONSOLIDATED FINANCIAL STATEMENT AS AT 31 DECEMBER 2020

Amount in thousand Euro

31.12.2020 31.12.2019 (\*)

<b>Financial statement</b>			
<b>Operating activities:</b>			
Profit (loss) for the period		8,632	4,004
Amortisation, depreciation and provisions		6,361	8,772
Provision for Severance Pay Fund		5,241	5,241
Advances/Payments Severance Pay		(6,511)	(5,951)
Adjustment of value of financial assets		-	11
<b>Cash flow generated (absorbed) from operating activities</b>	<b>a</b>	<b>13,723</b>	<b>12,077</b>
<b>Cash flow generated (absorbed) by income management - Discontinued operations</b>	<b>a1</b>	<b>1,086</b>	<b>(9,879)</b>
<b>Increase/Decrease in net working capital:</b>			
Variation in stock and payments on account		(5,281)	2,175
Variation in receivables to customers		(925)	(1,730)
Variation in receivables to parent/subsidiary/associated company		1,203	500
Variation in other accounts receivable		2,856	(2,046)
Variation in payables to suppliers		1,648	1,003
Variation in payables to parent/subsidiary/associated company		(5,133)	2,691
Variation in tax and social security liabilities		(608)	(2,467)
Variation in other accounts payable		1,504	3,547
<b>Cash flow generated (absorbed) from current assets and liabilities</b>	<b>b</b>	<b>(4,737)</b>	<b>3,673</b>
<b>Cash flow generated (absorbed) by current assets and liabilities - Discontinued operations</b>	<b>b1</b>	<b>25,969</b>	<b>26,899</b>
<b>Cash flow generated (absorbed) from current activities</b>	<b>a+b</b>	<b>8,986</b>	<b>15,750</b>
<b>Cash flow generated (absorbed) by operating activities - Discontinued operations</b>	<b>a1+b1</b>	<b>27,055</b>	<b>17,019</b>
<b>Investment activities:</b>			
Purchases of tangible fixed assets net of payments for sales		(2,865)	(1,916)
Variation in intangible assets		(2,423)	(2,377)
Variation in financial assets		251	(975)
Liquidity acquired company		(27,866)	-
<b>Cash flow generated (absorbed) from the investment activity</b>	<b>c</b>	<b>(32,903)</b>	<b>(5,268)</b>
<b>Cash flow generated (absorbed) by investing activities - Discontinued operations</b>	<b>c1</b>	<b>(5,444)</b>	<b>(11,049)</b>
<b>Financial assets and liabilities</b>			
New loans		30,348	16,667
Reimbursement loan		(15,714)	(20,452)
Net variation in other financial debts		(458)	(4,610)
Net variation in other financial recivables		640	1,992
Changes in other non-current liabilities and use of risk provisions		(15)	137
(Purchase) / Sale of own shares		(295)	(326)
Change in equity		114	129
<b>Cash flow generated (absorbed) from financing activities</b>	<b>d</b>	<b>14,620</b>	<b>(6,462)</b>
<b>Cash flow generated (absorbed) by financing activities - Discontinued operations</b>	<b>d1</b>	<b>(10,443)</b>	<b>(3,552)</b>
<b>Increase (decrease) in cash and cash equivalent</b>	<b>a+a1+b+b1+c+c1+d1+d1</b>	<b>1,871</b>	<b>6,438</b>
Cash and cash equivalent at the beginning of the year		25,996	19,558
Cash and cash equivalent at end of year		27,867	25,996

(\*) 2019 amounts have been restated in accordance with IFRS 5.



## EXRIVIA SPA - BALANCE SHEET AND FINANCIAL POSITION AS AT 31 DECEMBER 2020

Amount in Euro

	31/12/2020	31/12/2019
Property, plant and machinery	18,480,160	18,659,974
Goodwill and other assets with an indefinite useful life	66,791,188	66,791,188
Other Intangible Assets	10,150,987	10,454,886
Shareholdings	8,823,073	8,998,573
Other financial assets	2,083,120	2,605,535
Other financial assets	462,164	750,832
Deferred tax assets	1,598,106	1,535,858
<b>NON-CURRENT ASSETS</b>	<b>108,388,798</b>	<b>109,796,846</b>
Trade receivables and other	45,112,927	46,132,767
Stock	1,052,244	706,298
Work in progress to order	20,992,341	17,894,860
Other Current Assets	8,728,954	11,668,964
Other Financial Assets	3,511,238	1,511,228
Cash resources	26,069,253	7,101,436
Other Financial Assets available for sale	205,460	178,189
<b>CURRENT ASSETS</b>	<b>105,672,417</b>	<b>85,193,742</b>
<b>TOTAL ASSETS</b>	<b>214,061,215</b>	<b>194,990,588</b>



PRESS RELEASE

Amount in Euro		
	31/12/2020	31/12/2019
Share capital	24,615,694	24,866,060
Share Premium Reserve	18,081,738	18,081,738
Revaluation reserve	2,907,138	2,907,138
Legal reserve	4,170,518	4,170,518
Other reserves	28,968,816	29,192,669
Profits (Losses) for the previous period	(22,864,575)	
Profit (Loss) for the period	10,227,562	(22,864,575)
<b>SHAREHOLDERS' EQUITY</b>	<b>66,106,891</b>	<b>56,353,548</b>
Non-current bond	13,672,936	18,163,571
Non-current bank debt	25,565,877	1,538,546
Other financial liabilities	3,906,522	3,890,546
Other no current liabilities	933,430	1,878,208
Provision for risks and charges	324,008	676,359
Employee provisions	8,479,090	9,097,863
Deferred tax liabilities	1,456,338	2,126,709
<b>NON CURRENT LIABILITIES</b>	<b>54,338,201</b>	<b>37,371,802</b>
Current bond	4,536,055	4,522,117
Current bank debt	20,884,564	26,017,958
Trade payables	25,157,940	24,732,850
Advances payment on work in progress contracts	3,815,032	5,730,069
Other financial liabilities	6,590,231	5,945,950
Other current liabilities	32,632,301	34,316,294
<b>CURRENT LIABILITIES</b>	<b>93,616,123</b>	<b>101,265,238</b>
<b>TOTAL LIABILITIES</b>	<b>214,061,215</b>	<b>194,990,588</b>

## EXRIVIA SPA – PROFIT AND LOSS AS AT 31 DECEMBER 2020

Amount in Euro		
	2020	2019
Revenues	145,093,101	142,441,761
Other income	6,156,560	6,345,319
<b>PRODUCTION REVENUES</b>	<b>151,249,661</b>	<b>148,787,080</b>
Costs of raw, subsid. & consumable mat. and goods	3,389,765	6,405,058
Salaries	89,503,850	88,788,853
Costs for services	35,811,219	34,050,446
Costs for leased assets	593,553	460,482
Sundry operating expenses	625,554	829,920
Change in inventories of raw materials and finished products	(445,947)	(85,044)
Provisions	(19,160)	1,474,957
<b>TOTAL PRODUCTION COSTS</b>	<b>129,458,834</b>	<b>131,924,672</b>
<b>DIFFERENCE BETWEEN PRODUCTION COSTS AND REVENUES</b>	<b>21,790,827</b>	<b>16,862,408</b>
Amortisation, depreciation and write-downs	6,216,806	34,111,162
<b>OPERATIVE RESULT</b>	<b>15,574,021</b>	<b>(17,248,754)</b>
Financial income and charges	(2,535,926)	(3,338,564)
<b>PROFIT (LOSS) FOR THE YEAR BEFORE TAX</b>	<b>13,038,095</b>	<b>(20,587,318)</b>
Income tax	2,810,533	2,277,257
<b>PROFIT OR LOSS FOR YEAR</b>	<b>10,227,562</b>	<b>(22,864,575)</b>

## EXRIVIA SPA - FINANCIAL STATEMENT AS AT 31 DECEMBER 2020

Amount in Euro

		31.12.2020	31.12.2019
<b>Financial statement</b>			
Operating activities:			
Profit (loss) for the year		10,227,562	(22,864,575)
Amortisation, depreciation and provisions		5,677,171	35,947,824
Provision for Severance Pay Fund		4,500,835	4,399,904
Advances/Payments Severance Pay		(5,391,219)	(5,136,973)
Adjustment of value of financial assets		0	11,115
<b>Cash flow generated (absorbed) from operating activities</b>	<b>a</b>	<b>15,014,349</b>	<b>12,357,295</b>
Increase/Decrease in net working capital:			
Variation in stock and payments on account		(5,458,465)	2,133,886
Variation in receivables to customers		(176,503)	(709,807)
Variation in receivables to parent/subsidiary/associated company		1,127,446	(646,800)
Variation in other accounts receivable		2,643,760	(2,469,469)
Variation in payables to suppliers		232,930	922,156
Variation in payables to parent/subsidiary/associated company		25,747	(228,537)
Variation in tax and social security liabilities		(358,249)	(2,301,024)
Variation in other accounts payable		(2,104,108)	3,346,090
<b>Cash flow generated (absorbed) from current assets and liabilities</b>	<b>b</b>	<b>(4,067,442)</b>	<b>46,495</b>
<b>Cash flow generated (absorbed) from current activities</b>	<b>a+b</b>	<b>10,946,907</b>	<b>12,403,790</b>
Investment activities:			
Purchases of tangible fixed assets net of payments for sales		(3,056,630)	(1,571,194)
Variation in intangible assets		(2,423,462)	(2,370,162)
Change in non-current assets		211,167	(970,823)
<b>Cash flow generated (absorbed) from the investment activity</b>	<b>c</b>	<b>(5,268,925)</b>	<b>(4,912,179)</b>
Financial assets and liabilities			
New loans		28,709,476	15,600,725
Reimbursement loan		(15,022,308)	(19,648,687)
Net variation in other financial debts		1,390,329	(1,812,550)
Net variation in other financial receivables		(1,477,596)	2,137,170
Changes in other non-current liabilities and use of risk provisions		(15,000)	(147,700)
(Purchase) / Sale of own shares		(295,066)	(325,942)
<b>Cash flow generated (absorbed) from financing activities</b>	<b>d</b>	<b>13,289,835</b>	<b>(4,196,984)</b>
<b>Increase (decrease) in cash and cash equivalent</b>	<b>a+b+c+d</b>	<b>18,967,817</b>	<b>3,294,628</b>
Cash and cash equivalent at the beginning of the year		7,101,436	3,806,809
Cash and cash equivalent at end of year		26,069,253	7,101,436



## CONSOLIDATED BALANCE SHEET AND FINANCIAL POSITION AS AT 31 DECEMBER 2019

Amount in thousand Euro

	31.12.2019	31.12.2018
Property, plant and machinery	47,304	27,667
Goodwill and other assets with an indefinite useful life	69,071	191,829
Other Intangible Assets	10,425	52,615
Shareholdings	764	466
Other non-current financial assets	2,213	2,700
Other non-current assets	1,431	1,673
Deferred tax assets	4,421	68,948
<b>NON-CURRENT ASSETS</b>	<b>135,629</b>	<b>345,898</b>
Trade receivables	147,710	155,643
Stock	23,777	33,946
Work in progress to order	47,463	63,975
Other Current Assets	32,504	44,629
Other Financial Assets	5,477	3,787
Cash and cash equivalents available	25,996	19,558
Other Financial Assets available for sale	178	327
<b>CURRENT ASSETS</b>	<b>283,105</b>	<b>321,865</b>
<b>DISCONTINUED NON CURRENT ASSETS</b>	<b>12</b>	<b>106</b>
<b>TOTAL ASSETS</b>	<b>418,746</b>	<b>667,869</b>





PRESS RELEASE

Amount in thousand Euro		
	31.12.2019	31.12.2018
Share capital	24,866	25,083
Share Premium Reserve	18,082	18,082
Revaluation reserve	2,907	2,907
Legal reserve	4,171	3,959
Other reserves	37,054	42,638
Profits (Losses) for the previous period	6,998	6,953
Profit (Loss) for the period	(239,150)	(852)
<b>SHAREHOLDERS' EQUITY</b>	<b>(145,072)</b>	<b>98,770</b>
Minority interest	(41,119)	26,508
<b>GROUP SHAREHOLDERS' EQUITY</b>	<b>(103,953)</b>	<b>72,262</b>
Non-current bond	18,164	22,550
Non-current bank debt	2,485	158,125
Other financial liabilities	17,043	49
Other no current liabilities	2,101	3,729
Provision for risks and charges	3,731	5,887
Employee provisions	25,939	25,783
Deferred tax liabilities	2,138	13,435
<b>NON CURRENT LIABILITIES</b>	<b>71,601</b>	<b>229,558</b>
Current bond	4,522	
Current bank debt	207,766	58,479
Trade payables	190,367	195,255
Advances payment on work in progress contracts	12,608	7,492
Other financial liabilities	12,591	4,502
Other current liabilities	63,977	73,427
<b>CURRENT LIABILITIES</b>	<b>491,831</b>	<b>339,155</b>
<b>DISCONTINUED NON CURRENT LIABILITIES</b>	<b>386</b>	<b>386</b>
<b>TOTAL LIABILITIES</b>	<b>418,746</b>	<b>667,869</b>





## CONSOLIDATED PROFIT AND LOSS AS AT 31 DECEMBER 2019

Amount in thousand Euro		
	2019	2018
Revenues	500,135	590,964
Other income	26,315	32,421
<b>PRODUCTION REVENUES</b>	<b>526,450</b>	<b>623,385</b>
Costs of raw, subsid. & consumable mat. and goods	182,729	210,669
Salaries	188,319	192,805
Costs for services	118,541	157,326
Costs for leased assets	1,093	7,661
Sundry operating expenses	6,035	5,567
Change in inventories of raw materials and finished products	9,694	6,223
Provisions	5,581	1,312
<b>TOTAL PRODUCTION COSTS</b>	<b>511,992</b>	<b>581,563</b>
<b>DIFFERENCE BETWEEN PRODUCTION COSTS AND REVENUES</b>	<b>14,458</b>	<b>41,822</b>
Amortisation, depreciation and write-downs	184,949	20,824
<b>OPERATIVE RESULT</b>	<b>(170,491)</b>	<b>20,998</b>
Financial income and (charges) and other investments	(13,861)	(19,218)
<b>PRE-TAX RESULT</b>	<b>(184,352)</b>	<b>1,780</b>
Income tax	54,798	2,596
<b>PROFIT OR LOSS FOR THE YEAR DERIVING FROM ACTIVITIES IN OPERATION</b>	<b>(239,150)</b>	<b>(816)</b>
<b>PROFIT (LOSS) FOR THE EXERCISE DERIVING FROM DISCONTINUED ASSETS</b>	<b>-</b>	<b>(36)</b>
<b>PROFIT OR LOSS FOR THE YEAR</b>	<b>(239,150)</b>	<b>(852)</b>
Attributable to:		
Shareholders of holding company	(172,782)	166
Minority interest	(66,368)	(1,018)
<b>Earnings per share losses</b>		
Basic earnings per share	(3.5848)	0.0034
Basic earnings diluted	(3.5848)	0.0034



## CONSOLIDATED FINANCIAL STATEMENT AS AT 31 DECEMBER 2019

Amount in thousand Euro

31.12.2019 31.12.2018

<b>Financial statement</b>			
<b>Operating activities:</b>			
Profit (loss) for the period		(239,150)	(852)
Amortisation, depreciation and provisions		243,583	22,316
Provision for Severance Pay Fund		8,195	8,374
Advances/Payments Severance Pay		(10,440)	(11,961)
Adjustment of value of financial assets		11	2,331
<b>Cash flow generated (absorbed) from operating activities</b>	<b>a</b>	<b>2,198</b>	<b>20,208</b>
<b>Increase/Decrease in net working capital:</b>			
Variation in stock and payments on account		19,562	(15,758)
Variation in receivables to customers		4,381	(9,576)
Variation in receivables to parent/subsidiary/associated company		(5)	19
Variation in other accounts receivable		11,522	(9,810)
Variation in payables to suppliers		(819)	48,776
Variation in payables to parent/subsidiary/associated company		98	(105)
Variation in tax and social security liabilities		(2,172)	(2,132)
Variation in other accounts payable		(1,994)	(554)
<b>Cash flow generated (absorbed) from current assets and liabilities</b>	<b>b</b>	<b>30,573</b>	<b>10,860</b>
<b>Cash flow generated (absorbed) from current activities</b>	<b>a+b</b>	<b>32,771</b>	<b>31,067</b>
<b>Investment activities:</b>			
Purchases of tangible fixed assets net of payments for sales		(5,788)	(3,529)
Variation in intangible assets		(9,645)	(12,956)
Variation in financial assets		(885)	(216)
<b>Cash flow generated (absorbed) from the investment activity</b>	<b>c</b>	<b>(16,318)</b>	<b>(16,701)</b>
<b>Financial assets and liabilities</b>			
New loans		25,293	21,297
Reimbursement loan		(27,875)	(41,851)
Net variation in other financial debts		(4,552)	(4,715)
Net variation in other financial receivables		(1,208)	(1,129)
Changes in other non-current liabilities and use of risk provisions		(1,516)	(3,246)
(Purchase) / Sale of own shares		(326)	(144)
Change in equity		168	(1,529)
<b>Cash flow generated (absorbed) from financing activities</b>	<b>d</b>	<b>(10,015)</b>	<b>(31,316)</b>
<b>Increase (decrease) in cash and cash equivalent</b>	<b>a+b+c+d</b>	<b>6,438</b>	<b>(16,950)</b>
Cash and cash equivalent at the beginning of the year		19,558	36,508
Cash and cash equivalent at end of the year		25,996	19,558

## EXPRIVIA SPA - BALANCE SHEET AND FINANCIAL POSITION AS AT 31 DECEMBER 2019

Amount in Euro

	31/12/2019	31/12/2018
Property, plant and machinery	18,659,974	14,608,649
Goodwill and other assets with an indefinite useful life	66,791,188	66,791,188
Other Intangible Assets	10,454,886	11,010,531
Shareholdings	8,998,573	35,854,870
Other financial assets	2,605,535	2,691,909
Other financial assets	750,832	52,736
Deferred tax assets	1,535,858	1,701,485
<b>NON-CURRENT ASSETS</b>	<b>109,796,846</b>	<b>132,711,368</b>
Trade receivables and other	46,132,767	45,424,999
Stock	706,298	754,546
Work in progress to order	17,894,860	19,145,370
Other Current Assets	11,668,964	9,649,524
Other Financial Assets	1,511,228	3,566,476
Cash resources	7,101,436	3,806,809
Other Financial Assets available for sale	178,189	326,740
<b>CURRENT ASSETS</b>	<b>85,193,742</b>	<b>82,674,464</b>
<b>TOTAL ASSETS</b>	<b>194,990,588</b>	<b>215,385,832</b>

PRESS RELEASE

<b>Amount in Euro</b>		
	31/12/2019	31/12/2018
Share capital	24,866,060	25,082,911
Share Premium Reserve	18,081,738	18,081,738
Revaluation reserve	2,907,138	2,907,138
Legal reserve	4,170,518	3,958,799
Other reserves	29,192,669	26,115,276
Profit (Loss) for the period	(22,864,575)	4,234,366
<b>SHAREHOLDERS' EQUITY</b>	<b>56,353,548</b>	<b>80,380,228</b>
Non-current bond	18,163,571	22,550,163
Non-current bank debt	1,538,546	15,071,317
Other financial liabilities	3,890,546	41,559
Other no current liabilities	1,878,208	3,285,607
Provision for risks and charges	676,359	233,820
Employee provisions	9,097,863	9,708,411
Deferred tax liabilities	2,126,709	2,074,945
<b>NON CURRENT LIABILITIES</b>	<b>37,371,802</b>	<b>52,965,822</b>
Current bond	4,522,117	
Current bank debt	26,017,958	20,141,892
Trade payables	24,732,850	26,932,736
Advances payment on work in progress contracts	5,730,069	4,905,593
Other financial liabilities	5,945,950	718,790
Other current liabilities	34,316,294	29,340,771
<b>CURRENT LIABILITIES</b>	<b>101,265,238</b>	<b>82,039,782</b>
<b>TOTAL LIABILITIES</b>	<b>194,990,588</b>	<b>215,385,832</b>



## EXPRIVIA SPA - PROFIT AND LOSS AS AT 31 DECEMBER 2019

Amount in Euro		
	2019	2018
Revenues	142,441,761	137,535,824
Other income	6,345,319	5,041,434
<b>PRODUCTION REVENUES</b>	<b>148,787,080</b>	<b>142,577,258</b>
Costs of raw, subsid. & consumable mat. and goods	6,405,058	4,179,181
Salaries	88,788,853	88,888,618
Costs for services	34,050,446	29,505,775
Costs for leased assets	460,482	2,739,821
Sundry operating expenses	829,920	747,648
Change in inventories of raw materials and finished produ	(85,044)	42,401
Provisions	1,474,957	323,974
<b>TOTAL PRODUCTION COSTS</b>	<b>131,924,672</b>	<b>126,427,418</b>
<b>DIFFERENCE BETWEEN PRODUCTION COSTS AND</b>	<b>16,862,408</b>	<b>16,149,840</b>
Amortisation, depreciation and write-downs	34,111,162	6,008,776
<b>OPERATIVE RESULT</b>	<b>(17,248,754)</b>	<b>10,141,064</b>
Financial income and charges	(3,338,564)	(3,102,959)
<b>PRE-TAX RESULT</b>	<b>(20,587,318)</b>	<b>7,038,105</b>
Income tax	2,277,257	2,803,739
<b>PROFIT OR LOSS FOR YEAR</b>	<b>(22,864,575)</b>	<b>4,234,366</b>

## EXPRIVIA SPA - FINANCIAL STATEMENT AS AT 31 DECEMBER 2019

Amount in Euro

		31.12.2019	31.12.2018
<b>Financial statement</b>			
Operating activities:			
Profit (loss) for the year		(22,864,575)	4,234,366
Amortisation, depreciation and provisions		35,947,824	6,413,788
Provision for Severance Pay Fund		4,399,904	4,387,702
Advances/Payments Severance Pay		(5,136,973)	(4,887,583)
Adjustment of value of financial assets		11,115	23,908
<b>Cash flow generated (absorbed) from operating activities</b>	<b>a</b>	<b>12,357,295</b>	<b>10,172,181</b>
Increase/Decrease in net working capital:			
Variation in stock and payments on account		2,133,886	(999,650)
Variation in receivables to customers		(709,807)	7,931,433
Variation in receivables to parent/subsidiary/associated company		(646,800)	(356,032)
Variation in other accounts receivable		(2,469,469)	(783,883)
Variation in payables to suppliers		922,156	(1,119,834)
Variation in payables to parent/subsidiary/associated company		(228,537)	4,425,328
Variation in tax and social security liabilities		(2,301,024)	(2,990,922)
Variation in other accounts payable		3,346,090	(559,042)
<b>Cash flow generated (absorbed) from current assets and liabilities</b>	<b>b</b>	<b>46,495</b>	<b>5,547,398</b>
<b>Cash flow generated (absorbed) from current activities</b>	<b>a+b</b>	<b>12,403,790</b>	<b>15,719,579</b>
Investment activities:			
Variation in tangible assets		(1,571,194)	(925,061)
Variation in intangible assets		(2,370,162)	(2,481,543)
Variation in financial assets		(970,823)	2,200,780
Cash and cash equivalents arising from corporate transactions		-	519,419
Purchase of majority shares		-	(74,250)
<b>Cash flow generated (absorbed) from the investment activity</b>	<b>c</b>	<b>(4,912,179)</b>	<b>(760,655)</b>
Financial assets and liabilities			
New loans		15,600,725	12,405,611
Reimbursement loan		(19,648,687)	(28,065,190)
Net variation in other financial debts		(1,812,550)	(2,880,304)
Net variation in other financial receivables		2,137,170	(2,823,882)
Changes in other non-current liabilities and use of risk provisions		(147,700)	(110,117)
(Purchase) / Sale of own shares		(325,942)	(143,864)
<b>Cash flow generated (absorbed) from financing activities</b>	<b>d</b>	<b>(4,196,984)</b>	<b>(21,617,746)</b>
<b>Increase (decrease) in cash and cash equivalent</b>	<b>a+b+c+d</b>	<b>3,294,627</b>	<b>(6,658,822)</b>
Cash and cash equivalent at the beginning of the year		3,806,809	10,465,631
Cash and cash equivalent at end of year		7,101,436	3,806,809