

THE BOARD OF DIRECTORS OF EXPRIVIA APPROVES THE DISCLOSURE OF MANAGEMENT DATA FOR THE THIRD QUARTER OF 2020

November 13, 2020. The Board of Directors of **Exprivia S.p.A.** - a company listed on the MTA market of Borsa Italiana [XPR.MI] –, met today, examined the information on the management data as at 30 September 2020 of the Issuer and its group. The Board has not been able to examine and approve the third quarter interim report at 30 September 2020 for the well-known events affecting the subsidiary Italtel S.p.A. (see press release released to the market on May 18, 2020), given, moreover, that Italtel obtained a further extension by the Tribunale di Milano for the filing of the proposal for a final composition with creditors, at 5Th February 2021, pursuant to article 9, paragraph 4 of D.L. 23/2020.

In this situation and in order to inform the market about the performance of the Exprivia Group, the Board of Directors of Exprivia has decided to authorize the release to the market of management data relating to the third quarter of 2020.

The IT operating sector, namely Exprivia Group net of the subsidiary Italtel, closed at 30 September 2020 with revenues slightly growing of 119.8 million, compared to 118.8 million the same period of 2019 with an increase of about 1 million equal to 0.8%. Considering margins, the 30 September 2020 ended with an Ebitda of 14.3 million compared to 11.3 million the same period of 2019 with an increase of about 3 million equal to 26.4%. The pre-tax profit almost doubled standing at Euro 7.0 million, compared to 3.8 million in the same period of 2019 without considering the write-down of the investment in Italtel, already accounted for in the previous year, with an increase of about 3.2 million equal to 84.8%. The net financial position at 30 September 2020 it is equal to -49.6 compared to -43.9 at 31 December 2019.

Below is a table summarizing the above mentioned data:

Exprivia Group excluding Italtel Group (value in thousand euros)	Q3 2020	Q3 2019	30.09.2020	30.09.2019	Variations q3 2020 vs q2 2019	Variations % q3 2020 vs q2 2019	Variations 30.09.2020 vs 30.09.2019	Variations % 30.09.2020 vs 30.09.2019
Revenues	38,561	39,323	119,772	118,798	(762)	-1.9%	973	0.8%
EBITDA	6,483	5,100	14,268	11,285	1,384	27.1%	2,983	26.4%
EBIT	4,911	(21,467)	9,574	(18,471)	26,378	-122.9%	28,046	-151.8%

Exprivia Group excluding Italtel Group (value in thousand euros)	30.09.2020	31.12.2019	Variations	Variations %
Net financial position	(49,649)	(43,892)	(5,758)	-13.1%

In order to provide as much information as possible to the market, profit and loss statements and the balance sheet of the IT Operating Sector as well as the detailed schedule of the net financial position are also attached.

Below are the debt positions of the IT Operations Sector with evidence of overdue items;

amount in thousand euros	Exprivia Group excluding Italtel Group	
	30.09.2020	
Debt positions	Total debts	of which expired
Financial	60,996	-
Commercial	26,669	12,360
Social Security	6,259	-
Tributary	4,912	-
Payables to employees	18,013	-

All payables due as at 30 September 2020 were included in the past due items.

Finally, the items of receivables and payables outstanding with the Italtel Group are shown below:

amount in thousand Euro	
Receivables from Italtel Group	30.09.2020
Exprivia SpA	2,389
Other Group companies	190
Total	2,579

amount in thousand Euro	
Payables to Italtel Group	30.09.2020
Exprivia SpA	7,139
Commercial debts	2,308
Other current payables	4,744
Current financial payables IFRS 16	87
Other Group companies	364
Commercial debts	0
Current financial payables IFRS 16	110
Non-current financial payables IFRS 16	254
Total	7,503

Other current payables include payables related to the items found in the Group VAT and the tax consolidation. These items are paid to the parent company on the basis of the relevant regulations approved by the respective Boards of Directors.

The main data relating to the issuer's performance at 30 September 2020 are shown below:

Exprivia SpA (value in thousand Euro)	Q3 2020	Q3 2019	30.09.2020	30.09.2019	Variations	Variations %	Variations	Variations %
					Q3 2020 vs Q3 2019	Q3 2020 vs Q3 2019	30.09.2020 vs 30.09.2019	30.09.2020 vs 30.09.2019
Revenues	34,690	34,707	107,405	104,042	(17)	-0.05%	3,363	3.2%
EBITDA	6,285	4,921	14,336	11,142	1,364	27.7%	3,194	28.7%
EBIT	4,825	(21,536)	9,950	(18,302)	26,361	-122.4%	28,252	-154.4%

Exprivia SpA (value in thousand Euro)	30.09.2020	31.12.2019	Variations	Variations %
Net financial position	(49,548)	(45,665)	(3,883)	-8.5%



As can be seen, the results in terms of revenues show an increase of 3.2%, the EBITDA is equal to 14.3 million Euro compared to 11.1 million Euro the same period of 2019. The net financial position is equal to -49.5 million Euro compared to -45.7 million Euro at 31 December 2019.

The debt positions of Exprivia S.p.A. are shown below, highlighting that all payables due as at 30 September 2020 are recorded as past due.

amount in thousand Euro		Exprivia SpA 30.09.2020	
Debt positions	Total debts	of which expired	
Financial	62,369		
Commercial	26,829	11,262	
Social Security	5,535		
Tributary	4,454		
Payables to employees	15,638		

With regard to receivables and payables to Italtel S.p.A. and other Italtel Group companies, please refer to the table above.

The Italtel Group's figures at 30 September 2020 are shown below. These figures have been calculated on a going concern basis, while highlighting the significant uncertainties arising from the situation pursuant to Article 2447 of the Italian Codice Civile in which Italtel S.p.A. finds itself and the application for a white composition with creditors filed by the same pursuant to Art. 161 of the bankruptcy law. The TLC operating segment of the Italtel subsidiary closed at 30 September 2020 with revenues of Euro 174.9 million compared to Euro 255.2 million the same period of 2019. Ebitda is equal to Euro -4.8 million compared to Euro 7.7 million the same period of 2019. The net financial position is equal to -173.5 million Euro compared to -182.5 million at 31 December 2019.

Below is a table summarizing the above mentioned data:

Italtel Group (value in thousand Euro)	Q3 2020	Q3 2019	30.09.2020	30.09.2019	Variations Q3 2020 vs Q3 2019	Variations % Q3 2020 vs Q3 2019	Variations 30.09.2020 vs 30.09.2019	Variations % 30.09.2020 vs 30.09.2019
Revenues	66,993	80,631	174,906	255,222	(13,638)	-16.9%	(80,316)	-46.0%
EBITDA	3,388	3,209	(4,769)	7,671	179	5.6%	(12,440)	-278.8%

Italtel Group (value in thousand Euro)	30.09.2020	31.12.2019	Variations	Variations %
Net financial position	(173,543)	(182,476)	8,933	4.9%

Here follows the debt positions of the Italtel Group with evidence of the past due amounts:

amount in thousand Euro	Italtel Group 30.09.2020	
Debt positions	Total debts	of which expired
Financial	193,093	9,745
Commercial	163,720	107,775
Social Security	3,167	1,266
Tributary	3,043	1,077
Payables to employees	17,502	2,791

Finally, data relating to Italtel S.p.A. are reported. The following figures have been calculated on a going concern basis, while underlining the significant uncertainties arising from the situation pursuant to Article 2447 of the Italian Codice Civile and the application for a white composition with creditors pursuant to the bankruptcy law.

Italtel SpA (value in thousand Euro)	Q3 2020	Q3 2019	30.09.2020	30.09.2019	Variations Q3	Variations %	Variations	Variations %
					2020 vs Q3 2019	Q3 2020 vs Q3 2019	30.09.2020 vs 30.09.2019	30.09.2020 vs 30.09.2019
Revenues	48,530	46,548	118,372	163,324	1,982	4.3%	(44,952)	-27.5%
EBITDA	3,899	327	(3,556)	4,232	3,572	1092.4%	(7,788)	-184.0%

Italtel SpA (value in thousand Euro)	30.09.2020	31.12.2019	Variations	Variations %
Net financial position	(187,248)	(188,903)	1,655	0.9%

As already seen for the TLC Operating Sector, revenues and margins are down sharply.

With regard to Italtel S.p.A.'s debt positions, the table below provides details of these and the related positions past due at September 30, 2020:

amount in thousand Euro	Italtel SpA 30.09.2020	
Debt positions	Total debts	of which expired
Financial	197,320	9,745
Commercial	143,974	102,205
Social Security	2,380	1,266
Tributary	1,799	1,077
Payables to employees	15,633	2,791

Exprivia SpA

Financial Statements as at 30 September 2020

Balance Sheet

Amount in thousand Euro		
	30/09/2020	31/12/2019
NON-CURRENT ASSETS	108,951	110,732
CURRENT ASSETS	96,885	86,197
TOTAL ASSETS	205,836	196,930
Share capital	24,616	24,866
Other reserves	29,371	29,476
Profit (Loss) for the period	6,243	(20,922)
SHAREHOLDERS' EQUITY	64,467	58,579
NON CURRENT LIABILITIES	39,222	44,327
CURRENT LIABILITIES	102,147	94,023
TOTAL LIABILITIES	205,836	196,930

Income Statement

Amount in thousand Euro			For the nine	For the nine
	Q3 2020	Q3 2019	months closed	months closed
			on	on
			30/09/2020	30/09/2019
PRODUCTION REVENUES	34,690	34,707	107,405	104,042
TOTAL PRODUCTION COSTS	28,405	29,786	93,069	92,900
DIFFERENCE BETWEEN PRODUCTION COSTS AND REVENUES	6,285	4,921	14,336	11,142
Amortisation	1,460	1,457	4,386	4,443
Depreciation and write-downs		25,000		25,000
Amortisation, depreciation and write-downs	1,460	26,457	4,386	29,443
OPERATIVE RESULT	4,825	(21,536)	9,950	(18,302)
Financial income and charges	(741)	(804)	(1,697)	(2,399)
PRE-TAX RESULT	4,084	(22,340)	8,253	(20,700)
Income tax	904	640	2,010	1,202
PROFIT OR LOSS FOR THE PERIOD	3,180	(22,981)	6,243	(21,902)

Net Financial Position at 30 September 2020 and at 31 December 2019

Amount in thousand Euro		30.09.2020	31.12.2019
A.	Cash	39	25
B.	Other liquid assets	4,328	7,076
C 1.	Securities held for trading	178	178
C 2.	Own shares	3,312	3,017
D.	Liquid (A)+(B)+(C)	7,857	10,297
E.	Current financial receivables	2,855	1,511
F.	Current bank debts	(24,708)	(14,575)
G.	Current portion of non-current bank debts	(3,937)	(8,368)
H.	Other current financial debts	(6,266)	(5,946)
I.	Current financial debts (F) + (G) + (H)	(34,911)	(28,889)
J.	Net current financial debts (I) + (E) + (D)	(24,199)	(17,082)
K.	Non-current bank debts	(7,776)	(9,135)
L.	Bond	(16,050)	(18,164)
M.	Other non-current financial payables net of non-current financial receivables and derivative financial instruments	(1,523)	(1,285)
N.	Non-current financial debts (K) + (L) + (M)	(25,349)	(28,584)
O.	Net financial debts (J) + (N)	(49,548)	(45,665)

Exprivia Group excluding Italtel Group

Financial Statements as at 30 September 2020

Balance Sheet

Amount in thousand Euro		
	30.09.2020	31.12.2019
NON-CURRENT ASSETS	102,607	104,802
CURRENT ASSETS	108,021	95,272
ASSETS	210,628	200,074
	30.09.2020	31.12.2019
Share capital	24,616	24,866
Other reserves	31,840	52,637
Profit (Loss) for the period	4,906	(19,813)
SHAREHOLDERS' EQUITY	61,362	57,691
Minority interest	79	46
GROUP SHAREHOLDERS' EQUITY	61,283	57,644
NON CURRENT LIABILITIES	40,099	45,384
CURRENT LIABILITIES	109,166	97,000
TOTAL LIABILITIES	210,628	200,074

Income Statement

Amount in thousand Euro			For the nine months ended	For the nine months ended
	3^Q 2020	3^Q 2019	30.09.2020	30.09.2019
PRODUCTION REVENUES	38,561	39,323	119,772	118,798
TOTAL PRODUCTION COSTS	32,078	34,224	105,504	107,514
DIFFERENCE BETWEEN PRODUCTION COSTS AND	6,483	5,100	14,268	11,285
Amortisation	1,572	1,566	4,695	4,756
Devaluation of credits included in working capital	0	25,000	0	25,000
Amortisation, depreciation and write-downs	1,572	26,566	4,695	29,756
OPERATIVE RESULT	4,911	(21,467)	9,573	(18,471)
Financial income and charges	(846)	(816)	(2,592)	(2,750)
PRE-TAX RESULT	4,065	(22,282)	6,981	(21,222)
Income tax	950	708	2,074	1,394
PROFIT OR LOSS FOR THE PERIOD	3,115	(22,990)	4,906	(22,616)

Net Financial Position at 30 September 2020 and at 31 December 2019

Amount in thousand Euro		30.09.2020	31.12.2019
A.	Cash	42	28
B.	Other liquid assets	6,083	9,268
C 1.	Securities held for trading	178	178
C 2.	Own shares	3,312	3,017
D	Liquid (A)+(B)+(C)	9,615	12,491
E.	Current financial receivables	482	833
F.	Current bank debts	401	(10,652)
G.	Current portion of non-current bank debts	(29,711)	(13,121)
H.	Other current financial debts	(3,698)	(3,341)
I.	Current financial debts (F) + (G) + (H)	(33,009)	(27,114)
J.	Net current financial debts (I) + (E) + (D)	(22,912)	(13,790)
K.	Non-current bank debts	(7,872)	(9,217)
L.	Bond	(16,050)	(18,164)
M.	Other non- current financial payables net of non-current financial receivables and derivate financial istruments	(2,815)	(2,721)
N.	Non-current financial debts (K) + (L) + (M)	(26,738)	(30,102)
O.	Net financial debts (J) + (N)	(49,649)	(43,892)

Italtel Group

Net Financial Position at 30 September 2020 and at 31 December 2019

Amount in thousand Euro		30/09/2020	31.12.2019
A.	Cash	14	552
B.	Other liquid assets	16,756	16,146
C 1.	Securities held for trading	0	0
C 2.	Own shares		
D.	Liquid (A)+(B)+(C)	16,770	16,698
E.	Current financial receivables	2,455	4,636
F.	Current bank debts	(22,015)	(32,242)
G.	Current portion of non-current bank debts	(148,296)	(148,677)
H.	Other current financial debts	(10,970)	(8,962)
I.	Current financial debts (F) + (G) + (H)	(181,281)	(189,881)
J.	Net current financial debts (I) + (E) + (D)	(162,056)	(168,547)
K.	Non-current bank debts	(1,279)	(864)
L.	Bond	0	0
M.	Other non-current financial payables net of non-current financial receivables and derivative financial instruments	(10,208)	(13,065)
N.	Non-current financial debts (K) + (L) + (M)	(11,487)	(13,929)
O.	Net financial debts (J) + (N)	(173,543)	(182,476)

Italtel SpA

Net Financial Position at 30 September 2020 and at 31 December 2019

Amount in thousand Euro		30/09/2020	31/12/2019
A.	Cash	0	0
B.	Other liquid assets	7,597	7,192
C 1.	Securities held for trading		
C 2.	Own shares		
D.	Liquid (A)+(B)+(C)	7,597	7,192
E.	Current financial receivables	2,404	3,382
F.	Current bank debts	(19,070)	(22,652)
G.	Current portion of non-current bank debts	(147,427)	(147,817)
H.	Other current financial debts	(22,613)	(18,594)
I.	Current financial debts (F) + (G) + (H)	(189,110)	(189,063)
J.	Net current financial debts (I) + (E) + (D)	(179,109)	(178,489)
K.	Non-current bank debts	0	0
L.	Bond		
M.	Other non-current financial payables net of non-current financial receivables and derivative financial instruments	(8,139)	(10,414)
N.	Non-current financial debts (K) + (L) + (M)	(8,139)	(10,414)
O.	Net financial debts (J) + (N)	(187,248)	(188,903)

DECLARATION OF THE MANAGER RESPONSIBLE FOR PREPARING THE COMPANY'S FINANCIAL REPORTS, PURSUANT TO ART. 154-BIS, PARAGRAPH 2, TUF

The Manager responsible for preparing the Company's financial reports Valerio Stea declares, pursuant to Article 154-bis, paragraph 2, of Legislative Decree no. 58/1998 (Testo Unico della Finanza), that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

Exprivia

Exprivia is the parent company of an international group specialized in Information and Communication Technology able to direct drivers of change in the business of its customers thanks to digital technologies.

With a consolidated know-how and a long experience due to the constant presence on the market, the group has a team of experts specializing in various fields of technology and in the main areas within this sector, from the Capital Market, Credit & Risk Management to IT Governance, from BPO to IT Security, from Big Data to Cloud, from IoT to Mobile, from networking to enterprise collaboration to SAP. The group supports its clients in the Banking & Finance, Telco & Media, Energy & Utilities, Aerospace & Defense, Manufacturing & Distribution, Healthcare and Public-Sector sectors. The group offering is made up of solutions that are composed of third-party products, engineering services and consultancy.

Following the acquisition of 81% of Italtel's share capital, an historic Italian company that today operates in the ICT market with a strong focus on the Telco & Media, Enterprises and Public-Sector markets, today the group has about 3,600 professionals distributed in over 20 countries worldwide.

Exprivia S.p.A. is listed on Borsa Italiana Stock Exchange to the MTA market (XPR).

Exprivia is subject to the direction and coordination of Abaco Innovazione S.p.A.

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