

AISoftw@re signs an agreement to purchase 58.8% of Gruppo Soluzioni Tecnologiche Srl, a provider of advanced software solutions for the health and voice recognition sectors

The acquisition will allow to enforce the AISoftw@re Business Unit "Medical Imaging" and "Advanced Software Systems"

Milan, 14th March 2001

AISoftw@re SpA has signed an agreement to purchase 58.8% of Gruppo Soluzioni Tecnologiche Srl, a company specialised in developing advanced software solutions for the health and voice recognition sectors.

AISoftw@re is committed to pay the equivalent of 980 million Lire (506,127 Euro) with AISoftw@re shares through acquisition of GST shares owned by two shareholders.

The investment in GST is part of the acquisitions strategy of the Gruppo AISoftw@re and aims in particular at strengthening both the Medical Imaging Business Unit and the Advanced Software Systems Business Unit with an infrastructure which has many years of experience in the health sector and has around 800 client stations installed in about 200 hospitals.

The technological skills which distinguish GST have also enabled it to specialise in the production of applications based on Voice Processing, with applications for vocal input reporting in the medical field, attaining a leadership position in this market niche also thanks to the preferential relationship established with the Language Business Unit of IBM Italia.

Gruppo Soluzioni Tecnologiche Srl has recently launched a product for the management of the digital signature process. It is already installed in an hospital and that it is being offered to both the healthcare market and to government institutions.

"With this investment, AISoftw@re consolidates its national leadership on medical imaging market, and completes the suite of functions already available with a major Italian solution for voice recognition. GST strong expertise in voice processing technologies" - continues Prof. Francesco Gardin, President and CEO of AISoftw@re SpA - "together with its offer in advanced Internet solutions, will allow the development of web voice browsing systems for accessing Internet through wireless devices".

Mr. Paolo Stofella, Managing Director of the Medical Imaging Business Unit of AISoftw@re SpA said - *"With the GST vocal input reporting technology, the Medical Imaging BU now has a complete range of multimedia processing tools dedicated to the radiology sector, which requires software components for processing data, images and voice."*

Alessandro Tescari, general manager of GST said - *"The agreement with AISoftw@re will enable us to bring our voice recognition reporting system - PhonemA-Med - to the European markets, by using the major distribution channel which AISoftware has acquired. Penetrating the European market is among our corporate strategies, since PhonemA-Med has become the outright leader in voice recognition systems for the domestic health market."*

AISoftw@re

AISoftw@re SpA - founded in 1983 and with a consolidated value of production in 1999 of Euros 11,882 million - is a company specialised in the development of decision-supporting knowledge processing and data intelligence technologically innovative Internet and Intranet solutions. Its technical expertise in proprietary products distributed on reference markets positions AISoftw@re as a leading company in medical imaging, advanced software systems and financial market software solutions. AISoftw@re has been listed on Easdaq since November 23rd, 1999 and on Nuovo Mercato since 1st August 2000, and has started a programme of growth based both on international expansion and aggressive recruitment, acquisitions and equity investments in software companies working in the area of Internet applications development.

GST

Gruppo Soluzioni Tecnologiche (www.gsttn.it) has been working in the field of voice recognition and digital signature applications since 1994. It has over 200 hospitals throughout Italy, mainly public and private hospitals. It is also a partner in development projects with major research centres and high-tech companies.

One of the founders of the company is the Trento based Delta Informatica S.p.A. (www.delta.it) . Delta, representing 29.4% of GST capital, specialises in software solutions for the industrial and financial markets. In addition, through its subsidiary Delisa, the company operates in the Public Administrations market.

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